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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1990

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1990 through April 10, 1990) and cumulatively (September 1, 1989, through April 10, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 3/9/90 THROUGH 4/10/90

CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	13	369	$25946	$25882	*	*	*	117	2290	$27351	$26141	$32000	$27500	$24000
BUSINESS ADMIN (INCL MGMT	6	105	24567	23741	*	*	*	11	508	23973	22730	*	*	*
DISTRIBUTION MANAGEMENT	+	6	+	26116				+	34	+	25285			
ECONOM & FINANCE (BANKING	6	155	25333	24892	*	*	*	27	598	25141	24324	29500	25000	21300
HOTEL/RESTAURANT MGMT.	+	+	+	+				+	31	+	20005			
HUMAN RSRCS (incl LABOR R	1	4	20000	19625	*	*	*	2	54	18225	23817	*	*	*
MANAGEMENT INFO SYSTEMS	2	72	27680	28023	*	*	*	10	229	27236	27252	*	*	*
MARKETING/MARK MGMT (RESR	4	136	21876	22648	*	*	*	14	623	21929	22720	*	*	*
REAL ESTATE	+	+	+	+				+	14	+	24561			
COMMUNICATIONS														
ADVERTISING	+	4	+	17625				+	24	+	18049			
COMMUNICATIONS	+	13	+	20859				+	115	+	20182			
JOURNALISM	+	8	+	18000				+	44	+	17500			
TELECOMMUN/BROADCASTING	+	+	+	+				+	13	+	18101			
EDUCATION														
ELEMENTARY EDUCATION	+	45	+	19655				3	276	21667	19162	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	19050				+	23	+	16783			
PHYSICAL EDUCATION	+	8	+	19562				+	31	+	19439			
SPECIAL EDUCATION	+	7	+	19934				+	57	+	19926			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	20000				+	37	+	18932			
TEXTILES & CLOTHING	+	+	+	+				+	30	+	20538			
MERCHANDISING MANAGEMENT	+	+	+	+				+	28	+	18335			
HUMANITIES														
FOREIGN LANGUAGES	+	5	+	23461				+	10	+	21646			
LETTERS (incl English, Li	1	7	23000	20471	*	*	*	1	58	23000	19222	*	*	*
VISUAL & PERFORMING ARTS	+	16	+	19464				+	50	+	19057			
HUMANITIES - OTHER	+	2	+	22500				+	46	+	24915			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	21000				+	15	+	20639			
HISTORY	+	4	+	18704				+	12	+	21214			
POLITICAL SCIENCE/GOVT	3	21	28267	24650	*	*	*	4	61	29950	22269	*	*	*
PSYCHOLOGY	1	17	22000	21864	*	*	*	3	58	21333	20077	*	*	*
SOCIOLOGY	+	9	+	19144				+	20	+	21689			
SOCIAL SCIENCES-OTHER	+	11	+	21136				+	26	+	19028			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	34	+	29977				+	150	+	30510			
AGRICULTURAL	+	14	+	28327				+	29	+	29815			
ARCHITECTURAL	+	7	+	30700				+	29	+	30301			
BIOENGINEERING & BIOMEDIC	+	14	+	31344				+	20	+	30812			
CHEMICAL	10	254	33816	35179	*	*	*	41	924	34168	35197	37100	35100	30000
CIVIL	5	98	28451	27713	*	*	*	28	508	29567	27658	33600	29000	26255
COMPUTER	2	68	32750	30727	*	*	*	3	148	34100	31307	*	*	*
ELECTRICAL/ELECTRONIC	13	265	31747	31830	*	*	*	41	1197	32676	31672	35000	32700	31000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	6	92	$30283	$30491	*	*	*	23	388	$30530	$30850	$33000	$31000	$27000
MECHANICAL	13	259	31803	32719	*	*	*	79	1296	32276	32212	34700	32700	29000
METALLURGICAL	1	12	33000	33727	*	*	*	1	86	33000	32239	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				+	16	+	28961			
NUCLEAR	+	1	+	32220				+	16	+	30685			
PETROLEUM	+	28	+	34011				+	86	+	35434			
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	1	61	35000	28311	*	*	*	3	162	32833	29315	*	*	*
INDUSTRIAL TECHNOLOGY	2	4	29520	29960	*	*	*	2	25	29520	25774	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	30	+	21852				+	65	+	22199			
ANIMAL SCIENCES	+	4	+	17517				+	20	+	17768			
PLANT SCIENCES	+	18	+	21831				+	23	+	21694			
NATURAL RESOURCES	+	1	+	20700				+	5	+	18480			
OTHER AGRICULTURAL SCIENC	+	13	+	22622				+	27	+	23971			
COMPUTER SCIENCE														
COMPUTER SCIENCE	18	120	31250	30303	*	*	*	47	463	30939	29402	33600	32032	26000
COMPUTER PROGRAMMING	1	4	27000	28275	*	*	*	1	34	27000	28501	*	*	*
INFORMATION SCIENCES & SY	+	44	+	27822				1	180	31350	28432	*	*	*
SYSTEMS ANALYSIS	+	1	+	28980				+	3	+	27827			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	26000				+	48	+	26526			
HEALTH SCIENCES	+	5	+	15000				+	21	+	20691			
NURSING	+	1	+	23000				+	23	+	26630			
PHARMACY	+	3	+	35000				+	20	+	33790			
SCIENCES														
ACTUARIAL	+	20	+	20411				+	27	+	22634			
ARCHITECTURAL & ENVIRONME	+	43	+	25533				+	54	+	25068			
BIOLOGICAL	+	6	+	20956				1	30	25000	21286	*	*	*
CHEMISTRY	+	24	+	30198				2	65	32740	28809	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	9	+	25893				+	18	+	22890			
MATHEMATICS	3	47	33333	27741	*	*	*	8	107	31406	25600	*	*	*
PHYSICS	+	3	+	30465				3	13	30700	26262	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	112	2636						476	11780					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	10	282	$27600	$26278	*	*	*	104	1796	$27633	$26398	$32000	$27500	$24000
ACCOUNTING (PRIVATE)	6	82	22667	24496	*	*	*	19	505	25212	24960	*	*	*
COMMERCIAL BANKING (CNSMR	2	34	19650	20038	*	*	*	2	77	19650	20642	*	*	*
COMMERCIAL BANKING (LENDG	1	11	29000	22436	*	*	*	3	69	26667	22775	*	*	*
INVESTMT BANKING (CORP FN	1	3	40000	29733	*	*	*	4	18	32250	28414	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				2	5	26150	24627	*	*	*
INVESTMT B .NKG (REAL EST)	+	4	+	23997				+	10	+	24619			
INVESTMT BANKG (SALES & T	+	7	+	19500				+	11	+	19550			
FINANCIAL/TREASURY ANALYS	4	44	28700	26584	*	*	*	16	224	29006	26424	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	4	30000	22125	*	*	*	1	25	30000	20620	*	*	*
UNDERWRITING	+	5	+	21800				4	43	22000	22005	*	*	*
INSURANCE - CLAIMS	2	13	24700	22723	*	*	*	3	52	23800	22131	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	18177				+	15	+	18778			
MEDIA PLANNING	+	+	+	+				+	9	+	19382			
REPORTING	+	3	+	15076				+	10	+	15669			
PRODUCTION	+	2	+	12700				1	20	26000	24974	*	*	*
PUBLIC RELATIONS	1	8	34500	21417	*	*	*	1	35	34500	20964	*	*	*
WRITING / EDITING	1	6	23000	18333	*	*	*	1	28	23000	18036	*	*	*
MARKETING														
ADVERTISING	+	8	+	21313				2	32	18000	19642	*	*	*
BRAND/PRODUCT MANAGEMENT	1	34	22504	26252	*	*	*	2	89	23862	25626	*	*	*
BUYER/MERCHANDISING	+	26	+	24742				1	122	27000	22869	*	*	*
DISTRIBUTION	2	13	29050	25941	*	*	*	2	42	29050	26649	*	*	*
MARKET RESEARCH	1	17	18000	24052	*	*	*	1	32	18000	24897	*	*	*
PURCHASING	+	9	+	24722				1	28	21000	24034	*	*	*
SALES	2	143	23500	24623	*	*	*	11	677	24591	24676	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	4	+	20257				1	21	26600	20551	*	*	*
FINANC,TAXA, MONETARY POL	+	10	+	25090				+	24	+	23214			
ECONOMIC PROGRAMS	+	+	+	+				+	11	+	26699			
LAW ENFORCEMENT	+	2	+	21000				+	14	+	24500			
MILITARY	+	33	+	21710				1	71	25900	21683	*	*	*
NATIONAL SECURITY	+	+	+	+				1	2	32700	26850	*	*	*
URBAN / REGIONAL PLANNING	+	2	+	24000				+	3	+	25167			
ENGINEERING														
BIOENGINEERING	+	6	+	33548				+	18	+	29552			
DESIGN / CONSTRUCT	7	104	30677	29946	*	*	*	28	715	29314	29975	32240	29000	26300
ENVIRONMENTAL/SANITATION	+	16	+	26489				2	72	29827	28327	*	*	*
MANUFACTURING/INDUSTRIAL	4	183	30025	32212	*	*	*	19	886	32358	32180	*	*	*
SYSTEMS / PROGRAMMING	4	36	35390	31845	*	*	*	7	165	35706	31019	*	*	*
POWER SYSTEMS	4	50	32105	32249	*	*	*	10	178	32204	31902	*	*	*
SOFTWARE DESIGN & DEVELOP	7	29	33743	31713	*	*	*	11	146	33527	31465	*	*	*
HARDWARE DESIGN & DEVELOP	2	24	33500	31530	*	*	*	5	120	33580	31844	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	5	77	$32596	$32894	*	*	*	16	334	$31673	$32089	*	*	*
TESTING	1	21	31000	30940	*	*	*	6	126	32686	30554	*	*	*
PROCESS ENGINEERING	7	207	33394	34990	*	*	*	32	726	34499	35034	$37100	$35110	$33540
PROJECT ENGINEERING	+	90	+	32940				21	469	32414	32403	35600	32724	29500
OTHER ENGINEERING	15	297	29776	31137	*	*	*	62	889	31975	31356	34800	32150	28800
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	27500				+	20	+	22273			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	10	+	22371			
NURSES / PERSONAL CARE	+	3	+	32667				+	26	+	26542			
OCCUPATIONAL THERAPY	+	2	+	23000				+	18	+	25980			
PHARMACIST	+	3	+	35000				+	10	+	35363			
PHYSICAL THERAPY	+	3	+	15000				+	21	+	27419			
RESPIRATORY THERAPY	+	3	+	28427				+	6	+	23297			
OTHER HEALTH RELATED	+	9	+	18963				1	37	20000	20500	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	23000				1	14	21000	18376	*	*	*
COUNSELING	+	3	+	18667				2	29	15725	16588	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	5	+	17180			
SOCIAL WORK	+	3	+	21733				+	20	+	18479			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	8	151	28250	29059	*	*	*	27	449	29402	28527	32500	31000	25000
INFORMATION SYSTEMS	2	45	32080	29419	*	*	*	8	214	28314	27506	*	*	*
SYSTEMS ANALYSIS & DESIGN	3	64	30667	29054	*	*	*	6	230	29339	29539	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	9	+	29101				2	22	30925	29398	*	*	*
AGRICULTURE/NAT'L RESOURC	+	32	+	20704				+	81	+	20477			
ARCHITECTURE	+	8	+	24851				+	14	+	22047			
CONSULTING	3	97	31500	28645	*	*	*	11	297	30682	28318	*	*	*
HUMAN RESRCS /INDUS RELS	+	7	+	22770				+	46	+	23113			
MANAGEMENT TRAINEE	4	138	25750	22488	*	*	*	10	706	27876	21616	*	*	*
MATH/STATISTICIANS	+	3	+	21412				+	11	+	22739			
PARALEGAL	1	3	20000	16813	*	*	*	1	8	20000	16593	*	*	*
RESEARCHERS NON-TECHNICAL	+	17	+	21620				1	21	26000	21978	*	*	*
RESEARCHERS - TECHNICAL	+	8	+	31091				+	29	+	27939			
TEACHING	+	67	+	19656				3	472	23000	19158	*	*	*
TOTALS	112	2636						476	11780					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 3 APRIL 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	8	+	$27438				6	144	$31000	$29141	*	*	*
MBA--NON-TECH	+	76	+	37423				1	193	48000	35305	*	*	*
MBA--TECH	+	31	+	39125				+	55	+	38132			
MS-BUSINESS	+	3	+	31933				+	19	+	33679			
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	1	+	33000				+	33	+	37349			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	5	+	27823				+	18	+	29963			
MANAGEMENT INFORMATION SY	+	7	+	32933				+	12	+	33411			
MARKETING/MKTNG MGT (RESE	+	2	+	32250				+	8	+	36279			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	19200				+	4	+	26550			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	9	+	26681			
ELEMENTARY EDUCATION	+	2	+	19500				+	24	+	22337			
PHYSICAL EDUCATION	+	4	+	36024				+	5	+	33719			
READING EDUCATION	+	1	+	22000				+	1	+	22000			
SPECIAL EDUCATION	+	5	+	24800				+	25	+	22244			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	26000			
LETTERS	+	1	+	20000				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	1	+	18000				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	6	+	29698				+	26	+	24731			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	5	+	22535			

continued

ECPO REGIONAL Report No. 3 APRIL 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	2	$33280	$34940	*	*	*	2	18	$34890	$34887	*	*	*
AGRICULTURAL	+	+	+	+				+	3	+	36100			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	1	42000	42000	*	*	*
CHEMICAL	3	10	38767	36450	*	*	*	6	48	36767	36943	*	*	*
CIVIL	+	7	+	31711				4	102	30250	32051	*	*	*
COMPUTER	+	8	+	34952				+	20	+	34655			
ELECTRICAL/ELECTRONIC	1	33	37600	37195	*	*	*	4	139	36775	36870	*	*	*
INDUSTRIAL	+	14	+	35163				+	41	+	35355			
MECHANICAL	2	27	35520	37032	*	*	*	13	124	36988	36840	*	*	*
METALLURGICAL	+	4	+	37973				+	20	+	37176			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	5	+	34834				+	6	+	33829			
PETROLEUM	+	14	+	38749				+	24	+	38281			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	5	+	25450			
HEALTH SCIENCES	+	5	+	17403				+	7	+	18374			
NURSING	+	2	+	34900				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	3	+	25932				+	3	+	25932			
BIOLOGICAL	+	4	+	33861				+	6	+	29441			
CHEMISTRY	+	2	+	28880				1	11	29500	31972	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	7	+	36803				12	62	41483	36881	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	18	+	35038				+	31	+	33802			
MATHEMATICS (INCL ACTUARI	+	1	+	37000				+	12	+	30244			
PHYSICS	+	4	+	29624				1	9	30000	29796	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	7	324						51	1287					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	86	+	$47587				1	145	$38000	$45254	*	*	*
MBA--TECH	+	34	+	50493				+	45	+	50884			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	121	$55000	50763	*	*	*	1	174	55000	48973	*	*	*
MBA--TECH	+	70	+	52695				+	108	+	52227			
OVER 4 YEARS														
MBA--NON-TECH	+	64	+	52656				4	118	31250	47905	*	*	*
MBA--TECH	+	40	+	57468				+	53	+	56744			
TOTALS	1	415						6	643					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	1	+	$42000				+	2	+	50000			
ECONOMICS	+	1	+	42096				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	8	+	47181				+	14	+	42446			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	29040				+	1	+	29040			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	5	+	33400				+	6	+	32167			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	4	+	31200			
ENGINEERING														
AEROSPACE	2	2	$47496	47496	*	*	*	2	3	$47496	48331	*	*	*
CHEMICAL	+	15	+	51801				2	40	50020	51113	*	*	*
CIVIL	2	2	48492	48492	*	*	*	2	3	48492	44728	*	*	*
COMPUTER	+	+	+	+				+	1	+	57000			
ELECTRICAL/ELECTRONIC	6	11	53830	49361	*	*	*	7	21	54354	53232	*	*	*
INDUSTRIAL ENGINEERING	+	2	+	51500				+	2	+	51500			
MECHANICAL	1	3	49992	49328	*	*	*	2	10	51996	47712	*	*	*
METALLURGICAL	2	3	48600	48800	*	*	*	2	9	48600	49969	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	5	+	38698				+	7	+	37227			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	2	11	49020	42695	*	*	*	2	47	49020	44900	*	*	*
GEOLOGICAL SCIENCES	+	7	+	35937				+	7	+	35937			
MATHEMATICS	+	1	+	35000				+	4	+	34750			
PHYSICS	+	5	+	40718				+	9	+	41385			
POLYMER	+	3	+	48000				+	4	+	47250			
TOTALS	15	86						19	199					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27610 103 35500/24000			23460 5					
BUSINESS ADMIN (INCL MGMT				25000 1		26000 1			
ECONOM & FINANCE (BANKING	30000 1			24600 5	26075 4	24000 1			
MANAGEMENT INFO SYSTEMS						25000 1	28453 3	21500 1	
MARKETING/MARK MGMT (RESR		18000 2							
POLITICAL SCIENCE/GOVT					32900 2			34000 1	
CHEMICAL								35078 1	27000 1
CIVIL									28851 11
COMPUTER							36800 1		
ELECTRICAL/ELECTRONIC	31000 1				40000 1	35500 1	33500 1		
INDUSTRIAL	28000 1			32000 2	32625 4			31125 8	
MECHANICAL	31250 2							35500 1	
ENGINEERING TECHNOLOGY								30000 1	
COMPUTER SCIENCE	32000 1				30250 2		30678 12	27667 3	34000 1
INFORMATION SCIENCES & SY								31350 1	
MATHEMATICS					30000 1	34500 1		31000 1	
PHYSICS							35100 1		

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			25500 1	25000 1					
BUSINESS ADMIN (INCL MGMT				23467 3		21000 1			
ECONOM & FINANCE (BANKING	25500 3		25500 1	22333 3		20000 1			
HUMAN RSRCS (incl LABOR R	20000 1								
MANAGEMENT INFO SYSTEMS	27000 1								
MARKETING/MARK MGMT (RESR				21250 4		22504 1			26000 1
LETTERS (incl English, Li									23000 1
POLITICAL SCIENCE/GOVT					20000 1				
PSYCHOLOGY						24500 2			
ELECTRICAL/ELECTRONIC				31000 1					
COMPUTER PROGRAMMING				27000 1					
MATHEMATICS				31850 1					

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25500 1					
BUSINESS ADMIN (INCL MGMT			22500 1						
ECONOM & FINANCE (BANKING				26000 1					
HUMAN RSRCS (incl LABOR R									16450 1
MANAGEMENT INFO SYSTEMS				30000 1	24000 1				
MARKETING/MARK MGMT (RESR		18000 1							
ELEMENTARY EDUCATION					22000 2				
PSYCHOLOGY									15000 1
CHEMICAL						26300 2	25000 1		
CIVIL				33350 2		26185 3	27038 4		
ELECTRICAL/ELECTRONIC		33500 1		32996 5		26226 2			
INDUSTRIAL				31000 2		25000 2			
MECHANICAL		33500 1		33100 3		23440 2			34000 1
ENGINEERING TECHNOLOGY				35000 1					
COMPUTER SCIENCE				34500 1		29300 2			
BIOLOGICAL					25000 1				
MATHEMATICS				34500 1			31700 1		

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT					25800 1			25000 1	
ECONOM & FINANCE (BANKING					25800 1		25000 1	21000 1	
MARKETING/MARK MGMT (RESR								27000 1	24750 2
ELEMENTARY EDUCATION				21000 1					
CHEMICAL									34883 24 37400/34020
CIVIL								28650 2	35100 1
ELECTRICAL/ELECTRONIC					33500 1		35260 2		35400 1
MECHANICAL					30560 5		32940 4		35040 9
METALLURGICAL								33000 1	
COMPUTER SCIENCE					31750 2				
CHEMISTRY									30500 1
PHYSICS					25000 1				

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		27000 2	28000 1					29000 1	
ECONOM & FINANCE (BANKING			25220 1					26500 1	
MANAGEMENT INFO SYSTEMS	32500 1							27000 1	
MARKETING/MARK MGMT (RESR	21000 1		22000 1						
CHEMICAL		35600 4		35400 3					34554 4
CIVIL		30750 2						32000 1	35600 2
COMPUTER		34000 1							
ELECTRICAL/ELECTRONIC	32400 3	32235 17					34500 1	35000 1	
INDUSTRIAL	32000 1				29500 1				
MECHANICAL	34000 1	31703 34 34600/29000	31500 1		34290 2		33550 2	33900 1	33251 4
ENGINEERING TECHNOLOGY								33500 1	
COMPUTER SCIENCE	32379 10	32066 7							32032 1
CHEMISTRY									34980 1
MATHEMATICS		28850 2							

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						26000 2	
BUSINESS ADMIN (INCL MGMT					23000 1		25000 1
ECONOM & FINANCE (BANKING						29500 2	
CHEMICAL			37200 1				
COMPUTER						31500 1	
ELECTRICAL/ELECTRONIC						31830 2	
INDUSTRIAL			32000 1				25200 1
MECHANICAL		33000 2	31555 4				
INDUSTRIAL TECHNOLOGY							29520 2
COMPUTER SCIENCE			33600 1			29000 1	25667 3
PHYSICS							32000 1

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27633 104 35500/24000	18000 2		24118 11	28350 6	25000 3	28453 3	27750 2	
BACHELOR - TECHNICAL	30700 5			32000 2	32625 8	35000 2	31569 15	30933 16	29105 13

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24700 5		25500 2	22491 11	20000 1	22501 5			24500 2
BACHELOR - TECHNICAL				29950 3					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		18000 1	22500 1	27167 3	22667 3				15725 2
BACHELOR - TECHNICAL		33500 2		33132 15	25000 1	26084 13	27475 6		34000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL				21000 1	25800 2		25000 1	24333 3	24750 2
BACHELOR - TECHNICAL					30533 9		33713 6	30100 3	34821 36 37920/33540

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26750 2	27000 2	25073 3					27500 3	
BACHELOR - TECHNICAL	32466 15	32029 67 36000/30000	31500 1	35400 3	32693 3		33867 3	33600 4	34119 12

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL					23000 1	27750 4	25000 1
BACHELOR - TECHNICAL		33000 2	32717 7			31040 4	27606 7

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27610 103 35500/24000	26333 12	14300 1						
BUSINESS ADMIN (INCL MGMT			25000 1						25800 1
ECONOM & FINANCE (BANKING	30000 1	23300 5		26667 3	23000 1	21300 1			27186 7
HUMAN RSRCS (incl LABOR R		20000 1							
MARKETING/MARK MGMT (RESR									29500 1
POLITICAL SCIENCE/GOVT					35000 1				30800 1
ELECTRICAL/ELECTRONIC					40000 1				
INDUSTRIAL						31000 1			31625 4
COMPUTER SCIENCE		26520 1			31000 1				29500 1
MATHEMATICS									31700 1

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		25000 1	22700 2						
ECONOM & FINANCE (BANKING	30000 1	22500 2							
MARKETING/MARK MGMT (RESR		18000 1	26000 1				26000 1		
LETTERS (incl English, Li									23000 1
COMPUTER SCIENCE								34500 1	

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT				23000 1			24250 2		
ECONOM & FINANCE (BANKING		25220 1				21000 1	20000 1		
MARKETING/MARK MGMT (RESR	18000 2	22504 1			18000 1		22200 5		
PSYCHOLOGY			27000 1						
CHEMICAL				35100 1				26600 1	
ELECTRICAL/ELECTRONIC							31000 1		
INDUSTRIAL							32000 1		
MECHANICAL							28000 1		

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CHEMICAL							25000 1	35078 1	35767 3
CIVIL							28469 15	24575 1	
ELECTRICAL/ELECTRONIC							32300 1		33300 2
INDUSTRIAL									25200 1
MECHANICAL							31202 9		32192 12
INDUSTRIAL TECHNOLOGY							29640 1		29400 1
COMPUTER SCIENCE			25900 1	32700 1					
MATHEMATICS							26000 1		

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS									30000 1
POLITICAL SCIENCE/GOVT					34000 1				
CHEMICAL					32933 3	35717 1	34428 25 37400/33480	37100 1	34875 4
CIVIL		33350 2						33733 3	28876 6
COMPUTER	36800 1	31500 1	34000 1						
ELECTRICAL/ELECTRONIC	35040 2	31880 3		33475 4	32720 5	32450 2		34127 3	31769 16
INDUSTRIAL	37000 2	30000 1						29500 1	29333 3
MECHANICAL	34560 1	31600 2		34000 1	29372 5	31833 3	34717 6	32202 10	32677 27 36000/31200
METALLURGICAL					33000 1				
ENGINEERING TECHNOLOGY		35000 1						31750 2	
COMPUTER SCIENCE			33300 9						32275 4
CHEMISTRY					30500 1		34980 1		
MATHEMATICS	34500 1								
PHYSICS			35100 1					25000 1	32000 1

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR									20000 1

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ECONOM & FINANCE (BANKING						21000 1			
HUMAN RSRCS (incl LABOR R		16450 1							
MANAGEMENT INFO SYSTEMS					26000 7	30180 2			
ELEMENTARY EDUCATION	21000 1								
PSYCHOLOGY		15000 1							
INDUSTRIAL						27000 1			
COMPUTER SCIENCE					30782 19	28933 3	28306 5		
COMPUTER PROGRAMMING					27000 1				
INFORMATION SCIENCES & SY						31350 1			
MATHEMATICS							34500 1	30925 2	

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 705 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART B - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				26000 1					
BUSINESS ADMIN (INCL MGMT				23667 3					
ECONOM & FINANCE (BANKING				29500 1			26000 1		
ELEMENTARY EDUCATION									22000 2
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY				22000 1					
CIVIL				35100 1					
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL		29714 7		31000 1					
MECHANICAL		35500 1		32460 1					
COMPUTER SCIENCE		32000 1							
BIOLOGICAL									25000 1
MATHEMATICS		31000 1		31700 1					

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27633 104 35500/24000	25139 18	19650 2	26667 3	29000 2	21300 1			27640 10
BACHELOR - TECHNICAL		26520 1			35500 2	31000 1			31283 6

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	30000 1	22000 4	23800 3				26000 1		23000 1
BACHELOR - TECHNICAL								34500 1	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 2	23862 2	27000 1	23000 1	18000 1	21000 1	22438 8		
BACHELOR - TECHNICAL				35100 1			30333 3	26600 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			25900 1	32700 1			29314 28 34400/26300	29827 2	32358 19

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL					34000 1				30000 1
BACHELOR - TECHNICAL	35706 7	32204 10	33527 11	33580 5	31517 15	32686 6	34499 32 37400/33540	32414 21 37920/29500	32007 61 36000/28800

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL									20000 1
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21000 1	15725 2			26000 7	27120 3			
BACHELOR - TECHNICAL					30593 20 33000/27000	29030 5	29339 6	30925 2	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				24750 6		20000 1	26000 1		22000 2
BACHELOR - TECHNICAL		30682 11		32565 4					25000 1

AVERAGE SALARY OFFERS APRIL 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									48000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							